

Star  
Invest

September 2025

# Investor Presentation





# Table of Contents



4	<b>Vision</b>
6	<b>The opportunity – why now</b>
12	<b>Our strategy</b>
17	<b>Competitive Edge</b>
21	<b>Team</b>
23	<b>Approach</b>
31	<b>ESG</b>
34	<b>Risk Management</b>
36	<b>Milestones</b>

## ## DISCLOSURE NOTICE

This document is created by STAR Residence SA ("STAR Invest", the "Issuer") and is intended solely for informational use. It reports the consolidated results and corresponding information for the Issuer and REIT Capital SA, and, where relevant, their direct or indirect subsidiaries (jointly referred to as the "Combined Group" or, as context may demand, "STAR Invest"). For clarity, references herein to the "Presentation" encompass any slides preceding this notice, the verbal delivery of slides by the Issuer or representatives thereof, all audio-visual content, any spoken Q&A following the slides, printed versions of this document, and any materials handed out or associated with the event (collectively identified as the "Presentation").

**This Presentation** does not serve as, nor should it be construed as, an offer or part of an offer, nor a solicitation, invitation, or encouragement to purchase, subscribe to, acquire, sell, or issue any securities of the Issuer, or to promote investment activities in any jurisdiction. No element of this Presentation, its content, or its distribution shall form the foundation of, or be so relied upon in connection with, any contract, commitment, or investment determination.

Contained within this Presentation is certain confidential information relating to the Combined Group. By accepting this Presentation, you agree to (i) maintain confidentiality over all details in this Presentation and any information derived from it ("Confidential Information") and refrain from disclosing such Confidential Information to any third party, (ii) refrain from copying this Presentation without obtaining the Issuer's prior written consent, and (iii) promptly return all versions of this Presentation to the Issuer upon their request. These requirements are subject to additional confidentiality policies set forth in any other written agreement between the recipient and the Issuer.

Neither the Combined Group nor any of its affiliates make any statements or guarantees, whether express or implied, about the thoroughness or correctness of the information included. No portion of this Presentation should be regarded as a commitment or representation with respect to historical or predicted performance of the Combined Group or any of its affiliates. All past performance data or hypothetical scenarios included herein are presented for demonstration purposes only and are not reflective of possible future results for the Combined Group, its entities, or related investment funds.

Certain material presented has originated from sources external to the Combined Group. Though such sources are deemed reliable for intended purposes, the accuracy or completeness of the information is not guaranteed, and neither the Combined Group nor its affiliates assumes responsibility for, nor independently verifies, any such data.

Some content within this Presentation refers to overarching market actions, industry or sector movements, or broader financial, market, or political conditions, and should not be interpreted as research or advice for investment purposes.

Any opinions expressed herein represent the views of the Combined Group solely at the date of this Presentation and are based on the Combined Group's interpretation of the current market environment, subject to rapid change.

When reviewing investment performance figures contained in this Presentation, recipients should remember that neither historical nor projected performance forecasts future returns. There can be no guarantee that the Combined Group will realize similar outcomes, accomplish its investment approach, realize objectives, or avert losses, or that any anticipated returns will be achieved.

**STAR INVEST Proprietary Data** is included: certain information and statistical data presented are founded on STAR INVEST's unique insights and proprietary knowledge, encompassing metrics such as local market supply and demand, current rents and operating costs, capital investment, and asset market value. STAR INVEST utilizes this proprietary data to analyze marketplace conditions and evaluate both potential and existing investments. While this information is, at present, considered reliable for its purposes, it is subject to revision and no warranty is made regarding its sufficiency, accuracy, or completeness for any conclusion drawn.

**Embedded Growth** refers to the Combined Group's expectations concerning growth, rooted in its current market assessment and hinging on the presence of below-market rents that may rise. These predictions are derived from certain assumptions that may not be accurate and are inherently subjective. Any statements regarding Embedded Growth are intended solely for illustrative purposes and do not constitute forecasts. No assurance is made that such results will be realized.

**Sustainability:** Although STAR INVEST considers sustainability factors potentially beneficial for long-term value, the Issuer does not operate using a sustainability-based investment strategy or restrict investments to those meeting defined sustainability standards or criteria. References to environmental or social factors are meant to indicate that STAR INVEST considers these among various elements during investment review, with such assessments conducted on an individual property, company, or other basis, and guided by the provider's alignment with market benchmarks and/or select standards. Where Green Financing Frameworks are involved, the applicable standards and framework credibility are evaluated to inform general investor guidance, not for specific investments. Any sustainability efforts described in this Presentation relating to particular investments do not represent the practices of other funds, portfolios (including those managed or administered by STAR INVEST), nor do they pertain to the overall portfolio company sustainability program; such efforts may be unique or tied to specific portfolios, influenced by funds or other entities, and subject to additional considerations as determined by investment managers, corporate groups, asset managers, or third-party operators, all judged on a case-by-case basis. There is no guarantee any of the sustainability initiatives within this Presentation will be effective, successful, or reduce negative impacts from future occurrences or volatility across STAR INVEST. Featured investment examples, case studies, or transaction summaries may not represent all initiatives considered for the portfolio or STAR INVEST's investments and may not cover all investment categories, properties, or sponsors—or those not evaluated by STAR INVEST for sustainability purposes. No guarantee of success is made. Past performance, likewise, does not ensure future results. In evaluating investments, STAR INVEST treats environmental or sustainability-focused considerations as part of its broad business strategy—a limitation for investments not meeting particular sustainability criteria or standards, potentially excluding these investments. Sustainability analysis may bring adverse outcomes as well. Unless explicitly stated, usage of "Sustainable" or similar terms must not be interpreted to mean any investment or vehicle qualifies as sustainable finance under the EU Sustainable Finance Disclosure Regulation or any related regulation. Sustainability activities referenced herein are subject to STAR INVEST's absolute discretion and relevant policy.

**Estimates / Targets:** All projections, targets, predictions, or estimated returns quoted in this document stem from assumptions and analytical judgments made by the Combined Group and considered reasonable at the current time. These are, by nature, speculative, hypothetical, and carry inherent uncertainty, meaning the underlying assumptions for such projections may not occur, and actual results or situations may differ materially from the expectations set forth. The Combined Group's analysis involves assumptions regarding (i) the amount and regularity of investment income, (ii) investment holding periods, (iii) trends in EBITDA growth and cost reductions, (iv) sales method and timing, (v) exit multiples based on historical averages for specific asset types, (vi) further business actions, (vii) availability of funding, (viii) current or recently considered investment opportunities, (ix) further assumptions like stable occupancy and market rents for MTN Yield and opportunity calculations, and (x) larger macroeconomic patterns, including GDP growth, joblessness, and interest rates. All projections or returns should not be accepted as an undertaking or guarantee of reliability or completeness of such information, and the Combined Group is not obligated to revise any projection in response to future events, even if revealed that underlying assumptions are incorrect. None of the Combined Group, nor any directors, officers, employees, partners, shareholders, advisors, or agents (or any of the previously mentioned persons or bodies) guarantee the truth of these assumptions. Investors and stakeholders should not place excessive trust in forward-looking statements. Recipients are urged to contact the Combined Group for details about processes and methods used to craft projections, targets, forecasts, predictions, or other documented information.

**Forward-Looking Statements:** Part of the information within this Presentation qualifies as "forward-looking statements", recognizable by the use of future-oriented language or negative versions thereof. These statements may involve estimates and their related assumptions, declarations regarding plans, aims, and anticipation for future operations, and assertions about future performance. Any forward-looking statements are, by their nature, highly uncertain and involve key variables that could lead to outcomes that differ dramatically from those projected. STAR INVEST neither promises nor undertakes any obligation to publicly update or review any forward-looking statement, whether in light of new information, future events, or for other reasons.

**Images:** Some images in this Presentation show investments strictly for illustration purposes and may not accurately represent the entire asset or portfolio, nor the broader portfolio of the Combined Group. Images may be digital renderings of assets rather than actual photographs.

**Logos:** Logos displayed herein were not chosen based on the performance of the related entity or sponsor. All trademark and logo rights remain with their reputable owners, and STAR INVEST's use of these emblems does not imply, nor is it intended to imply, connection or endorsement by the owners.

**Service Providers:** STAR INVEST retains third-party service providers for its investment-related needs, including management, construction, leasing, development, property administration, mortgage servicing, group purchasing, healthcare, consulting, insurance, capital markets, litigation, loan service, management consulting, and other operational tasks ("Property Management Services") and corporate advisory services. These service providers may include joint venture partners or affiliates. STAR INVEST affiliates may also furnish such Property Management Services or advisory support, and no management fee reduction is expected. Such contracts are agreed to under arm's-length conditions and competitive market rates.

**Trends:** No guarantee is provided that any trends discussed will continue or reverse. Previous events and trends do not indicate, assure, or predict, nor do they necessarily reflect, future occurrences or outcomes.

**Industry and Market Data Disclaimer:** The Presentation shares certain data, statistics, and other industry-related information about markets, market volume, market positions, and sector data that relate to the Combined Group's business and activities. Such data also draws from third-party publications and studies. Generally, third-party reports and studies state their data was obtained from sources considered reliable, but no assurances as to its accuracy or completeness can be given. The Combined Group trusts such sources to be reputable but has not independently checked this data. Readers should rely on industry or market data in this Presentation only at their own discretion.

All metrics provided relate to **August 31, 2025**, unless otherwise specifically mentioned. By joining this presentation, you accept and agree to the aforementioned stipulations.



# Vision & Opportunity

A Rare Window to Enter Romania's Real Estate Office Market – With Institutional Strength.

“

**We are building Romania's first true institutional listed investment platform** – setting a new standard for real estate investing: impactful, transparent, and built to outperform.

Through disciplined value-add strategies, we deliver consistent above-market returns while creating positive impact.

Our mission is simple: to unite **smart capital, exceptional opportunities, and world-class expertise** to create lasting value for all stakeholders.

Our next chapter begins with the **repositioning of Star Residence Invest**, a Bucharest Stock Exchange-listed vehicle, to reflect our renewed focus and strategy. This evolution will provide the foundation for scalable growth and establish us as the partner of choice for institutional investors in Romania.

**David Canta**  
CEO Star Invest

# Key Investment Highlights

5 Years Listed | Bucharest Stock Exchange | Main Market Listing Planned for 2026-2027



## Market Opportunity

Historic entry point for office real estate in **Bucharest/ Romania**  
Institutional-grade assets trading at discount to replacement cost  
Supply at historic low - structural undersupply developing



## Competitive Edge

First-mover advantage as ASF-regulated and listed platform  
Local expertise with direct sourcing ability  
Faster decision-making than international competitors



## Current Portfolio

Total assets over 22M RON (doubled since inception),  
mixed real estate properties



## Investment Strategy

Disciplined value-add approach for above-market returns  
Focus on quality assets in central/well-connected locations  
Repositioning Star Invest for scalable growth



## Leadership

### David Canta, Chairman & Major Shareholder

15 years real estate experience across Romania, Bulgaria, Serbia, and Czechia

Managed €200M+ in real estate transactions

Personal investment demonstrates "skin in the game"

**EUR 4.5 M**

Assets Under Management

**EUR 10M**

Capital Raising Target

**6-7%**

Target Dividend Yield

**Min. 90%**

Dividend Payout Ratio



# The Opportunity



The Romanian market **requires a local player** with deep insight, real presence and the agility to seize opportunities as they arise.

- **Institutional gap:** Romania's real estate market is underpenetrated by local institutional capital.
- **Macro tailwinds: convergence with EU** driving economic growth generates attractive risk-adjusted investment opportunities in the real estate sector.
- **First-mover advantage:** Few **ASF-regulated\*** platforms with institutional governance and ability to execute complex, off-market transactions.
- **Cyclical adjustments:** Institutional capital in the office sector in Romania is defensive as large players in the market undergo a process of **deleveraging, refocusing on core markets and re-gearing strategies and portfolios.**

\*ASF - Financial Supervisory Authority: the autonomous authority that regulates, supervises, and controls non-bank financial markets in Romania, including the insurance market, private pension market, and the capital market



# Opportunity: A historic entry point for Office Real Estate

## 1

### Retreat of Foreign Institutional Owners – Less Competition, More Opportunity

Amid global macro uncertainty, international office investors are **re-allocating capital back to core Western markets** to shore up liquidity and reduce perceived frontier-market risk.

As a result, Romania is witnessing the exit or deleveraging of several institutional office asset owners, who are now disposing **quality assets at discounted valuations**.

In prior cycles, these office owners were dominant bidders. Their absence opens a rare window for local players to act decisively.

**Conclusion: This dislocation creates a clear competitive edge for Romanian-based investors with local know-how, direct sourcing ability, and faster decision-making.**

## 2

### Pricing Reset – Institutional-Grade Assets at Discount

Transaction evidence\*\*, albeit limited, shows Class A office buildings trading at yields above pre-2020 levels, despite strong occupancy and euro-denominated rents.

In many cases, current asking **prices are close to replacement cost**, meaning new development would not be economically appealing at today's conditions.

This makes income-producing **existing assets intrinsically more valuable** and defensive against future competition.

**Conclusion: We believe the current valuation levels represent an attractive entry point for long-term investors seeking yield and asset-backed inflation protection.**

Sources:

\* SA REIT proprietary analysis; Avison Young research

\*\* CBRE report H2 2024

# Press clippings



## PROPERTY FORUM

### Lack of new office space in Bucharest forces companies to plan future leasing contracts

In 2024, only one major project was completed: the AFI Loft, providing approximately 16,000 sqm of office space. The report also shows a decrease in total leasing demand, down by 18% year-on-year. However, new demand remained at a similar level to 2023.

## PROFiT.ro

### 2024 - anul cu cele mai puține livrări de birouri în București din ultimele două decenii

Cererea totală de închiriere a scăzut cu 18% față de anul anterior, însă cererea nouă s-a menținut la un nivel similar cu 2023. În același timp, tot mai multe companii își încurajează angajații să revină la birou, ceea ce generează un interes crescut pentru spații moderne și eficiente energetice.

## ZIARUL FINANCIAR

### Dezvoltatorii imobiliari: Suspendarea PUZ-urilor în cinci din cele șase sectoare reprezintă un dezastru. Nu se pot lua decizii radicale fără consultări și numai de pe o zi pe alta

Consiliul General al Capitalei are pe ordinea de zi pentru ziua de vineri, 26 februarie suspendarea PUZ-urilor sectoarelor 2, 3, 4, 5 și 6, PUZ-ul coordonator se suspendă pe o perioadă de 2 ani, iar construcțiile se vor face după Planul Urbanistic General din 2000.



### Cifrele dezastrului din Capitală: dezvoltarea urbanistică stagnează de 4 ani la ordinul lui Nicușor Dan

Din a doua lună de mandat, acesta a suspendat Planurile Urbanistice Zonale (PUZ) ale sectoarelor 2, 3, 4, 5 și 6, catalogat de specialiști drept un blocaj total al dezvoltării. Nicușor Dan a suspendat PUZ-urile sectoarelor 2, 3, 4, 5 și 6, ceea ce în traducere liberă înseamnă blocarea pentru absolut orice reglementare de urbanism. Situația a rămas aceeași



## BUSINESS FORUM

### Lack of new office space in Bucharest forces companies to plan future leasing contracts

The decrease in demand for office spaces in Bucharest following the pandemic period is reflected in the volume of pre-leases, which saw a reduction of over 50% between 2020 and 2023, according to an IO Partners study. Additionally, the low number of pre-leases is explained by the very few projects that are likely to be delivered in Bucharest in the next two years. This will be forcing companies to strategize their office space needs 2-3 years before their current contracts expire.



### Mega trends shaping residential and office developments in 2025

Representatives of companies with extensive experience in the Romanian market showed how customer needs have changed over the last five years and beyond, and how the "15-minute city" is in high demand, where we can walk from home to our children's school and the office.



# Opportunity: 2026 first year in over a decade with potentially no delivery of offices

## 3

### Supply at a Historic Low – Structural Undersupply in the Making\*

The delivery of new office space in Bucharest and major secondary cities has reached its lowest level in over a decade.

#### Several converging factors have led to this freeze in new development:

- Prolonged permitting delays at municipal level, especially in Bucharest
- Post-COVID caution from developers unsure about demand shifts
- Rising construction costs and high interest rates making speculative projects unfeasible

Meanwhile, demand has remained resilient – anchored by a rebound in work from office in all sectors – leading to tightening vacancies in quality assets.

**Conclusion: The pipeline for new supply is anemic, which positions existing, well-located office buildings for strong rental growth and capital appreciation over the medium term.**

Sources:

\*Star Invest proprietary research . See slide 26. Colliers report on full year 2024

# Press clippings

Colliers

## Bucharest's office market is undergoing a significant transformation following a decade of intense development

Bucharest's office market is undergoing a significant transformation following a decade of intense development.

 **BUSINESS FORUM**

## Bucharest office market sees lowest deliveries in 20 years

The report also shows a decrease in total leasing demand, down by 18% year-on-year. However, new demand remained at a similar level to 2023. In addition, there is a visible trend of companies encouraging employees to return to the office, which is driving increased interest in modern, energy-efficient workspaces.

 **Business Review**  
WHERE ROMANIA TALKS BUSINESS

## Romania's commercial property market enters consolidation phase amid high demand and declining vacancy – CBRE

Demand for office, retail, and industrial space continued to grow significantly in the first half of 2025, leading to visible drops in vacancy rates and marking a stage of maturity for the Romanian real estate market, according to a report by CBRE Romania. Over 150,000 sqm of real estate stock was occupied, supported by the strong growth of the retail sector.



**BUSINESS FORUM**

## Bucharest office market faces tight supply and rising rents

Bucharest's office market is experiencing a major shift, marked by limited supply and increasing rental costs for prime spaces, according to a report by Colliers. Rents for top-tier office buildings in central Bucharest have surged, now reaching up to €22 per sqm and in some instances, even exceeding this figure. Companies seeking to relocate or expand are encountering fewer options and higher expenses due to the limited availability of modern spaces.

 **evz.ro**

## Compania Skanska Construction acuă blocajul urbanistic din Bucureşti

Skanska Construction, divizia de construcții a companiei suedeze cu același nume a anunțat că și restrâng activitatea de pe piața românească. Seful diviziei de construcții pentru România și Ungaria, Miroslav Vycltal, a transmis că în acest moment nu există nici o dată clară cu privire la demararea unui proiect nou.

# 4

## Office Demand is Evolving – Not Disappearing

The post-pandemic narrative of “death of the office” has proven overstated, especially in **value-for-money, talent-rich cities like Bucharest**.

Multinational tenants continue to consolidate operations in Romania due to workforce quality and cost advantages.

Flexible work models are increasing tenant **demand for quality, efficient buildings in central or well-connected locations** — exactly the types of assets we target.

**Conclusion: Demand is shifting, not disappearing. Tenants are upgrading, and this plays to our acquisition criteria and repositioning capabilities. The “Flight to quality” trend is real.**

# 5

## The Strategic Role of a Domestic REIT

Romania lacks a dedicated, listed institutional vehicle to professionally own and manage office assets for long-term income generation.

As foreign capital retrenches, this is the moment for a well-capitalized Romanian listed REIT\*\* to fill the void, aggregating a high-quality portfolio at attractive valuations.

With BVB listing and high distribution commitment, the REIT offers investors exposure to stable euro-denominated cash flows backed by real assets, with full liquidity and transparency.

**Conclusion: We are not building from scratch — we are aggregating from a market in dislocation, and transforming it into a resilient, income-yielding listed vehicle.**

### Sources:

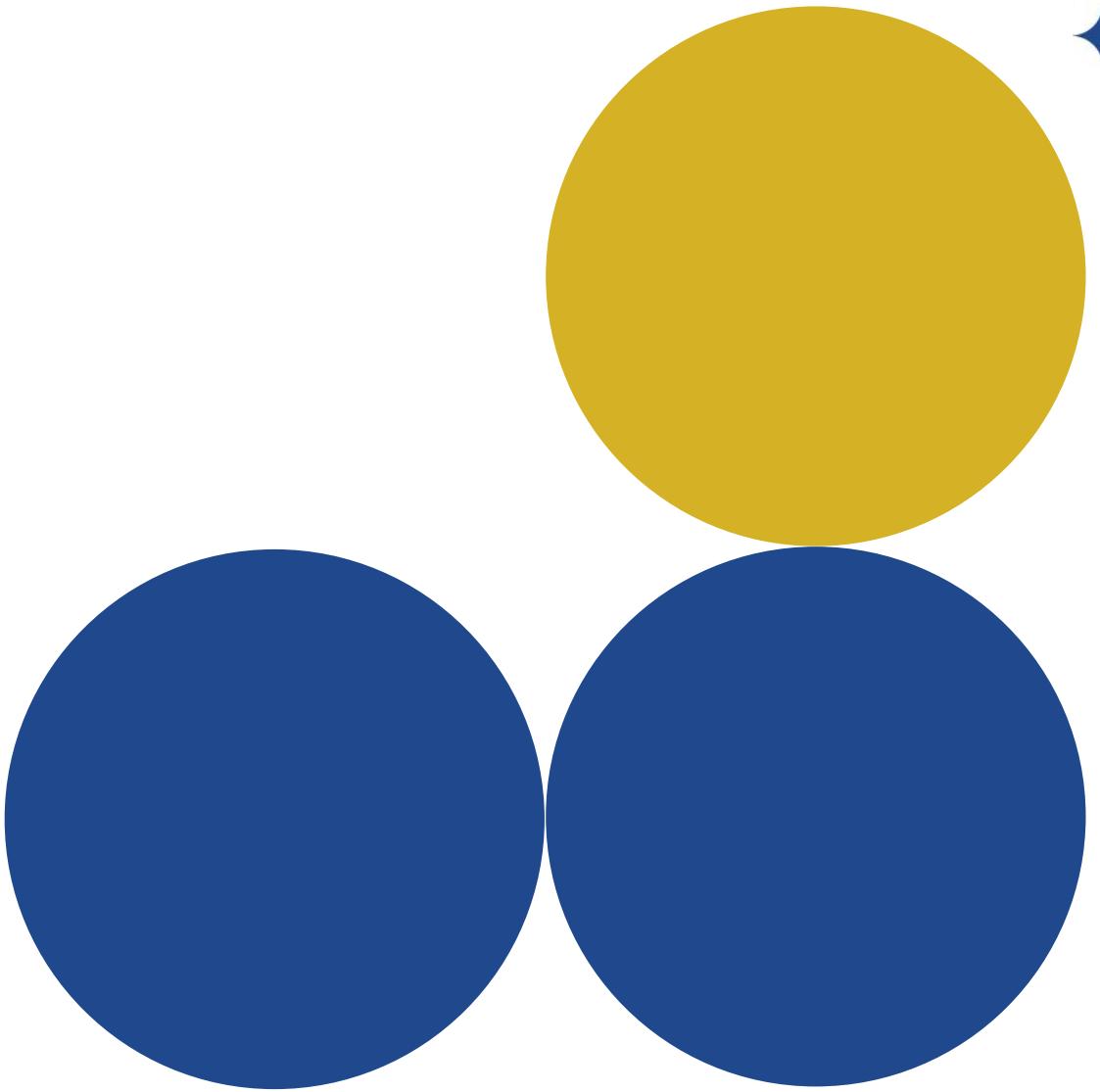
\*\* Romania does not have a REIT legislation at the current time. The status of REIT (Real Estate Investment Trust) legislation in Romania is that a significant legislative framework was approved by the Romanian Senate in September 2024, formally establishing the legal basis for REITs and related real estate companies (RECs). The adoption of REIT legislation is expected to occur in 2025, with high expectations for its positive impact on investment diversification, economic growth, and democratizing real estate investments for smaller investors.

## In Summary: Why Now, and Why Star Invest

- Traditional office owners are defensive, creating a buyer's market.
- Prices are attractive, close to replacement cost.
- Office stock delivery is at historic lows\*.
- Tenant demand is real, stable, and quality-sensitive\*.
- Romania needs a professional, dividend-paying REIT, and this is the right moment to build it.

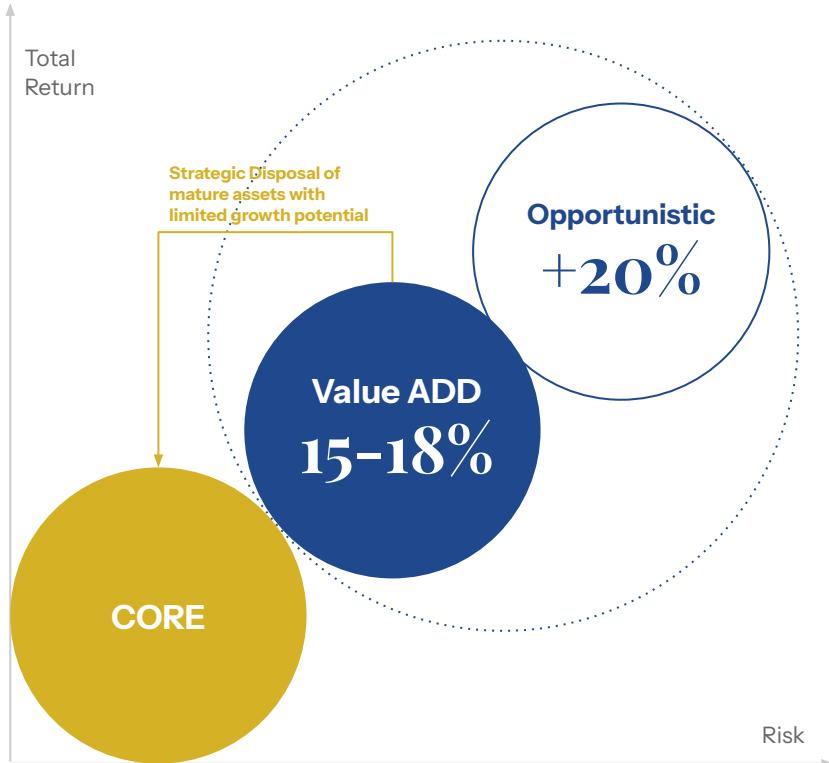
*Timing, market conditions, and investor sentiment align to make this the most attractive window in a decade to enter the Romanian office market — decisively, and at scale.*

# Strategy



# Strategy

## Value - add investments



### Value-Add Strategy

- Acquire institutional-grade assets at attractive valuations
- Ensure income stability and growth via active asset management
- Drive portfolio aggregation with a domestic advantage
- Implement ESG-led optimization and future-proofing
- Focus on distribution-driven returns with upside potential
- Apply prudent leverage and maintain REIT transparency

### Opportunistic Strategy

- Asset turn-around
- Distressed opportunities
- ESG initiatives to rejuvenate assets
- Asset repurpose
- Handpicked opportunities

### Core Strategy

- Prime location
- Limited operational/leasing risk
- High ESG credentials
- Technically sound specifications
- No major interventions needed for the next 5+ years

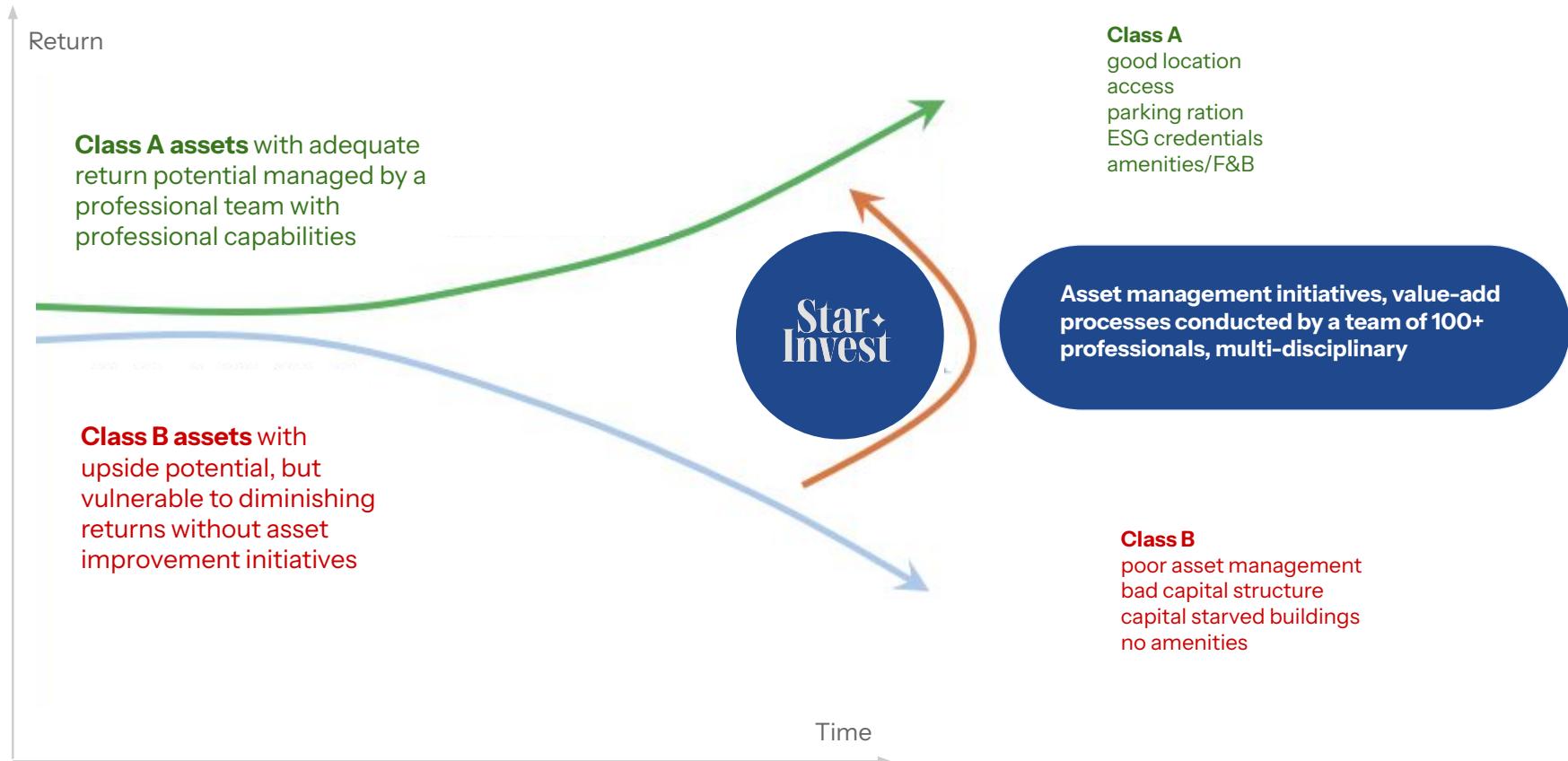
Core – prime office yields 7.5% (Source: Colliers Investment Market 2024) Trading at a significant spread vs other capital cities in the region. See slide 23.

Value Add – minimum 150 bps return spread to returns stemming from prime assets as a result of professional asset management, overdue capex investments, sustainability initiatives.

Opportunistic – limited opportunities which may arise as a result of special situations. Assessed on a case-by-case basis based on risk-return profiles and turnaround effort.

## Strategy

# Asset Polarization by quality and management acumen



# Strategy Pillars



- Acquire Institutional-Grade Assets at Attractive Valuations**
- Income Stability and Growth via Active Asset Management**
- Portfolio Aggregation with a Domestic Advantage**
- ESG-Led Optimization and Future-Proofing**
- Distribution-Focused Returns with Upside**
- Adequate Leverage and Transparency**

\*WAULT: weighted average unexpired lease term

\*\* CPI: Consumer Price Index as published by ECB on [https://www.ecb.europa.eu/stats/macroeconomic\\_and\\_sectoral/hicp/html/index.en.html](https://www.ecb.europa.eu/stats/macroeconomic_and_sectoral/hicp/html/index.en.html)

\*\*\* NOI: Net Operating Income calculated as Gross Rent – Operating Expenses (incl Property Taxes, Service Charges, Property Management fees)

# Strategy Pillars



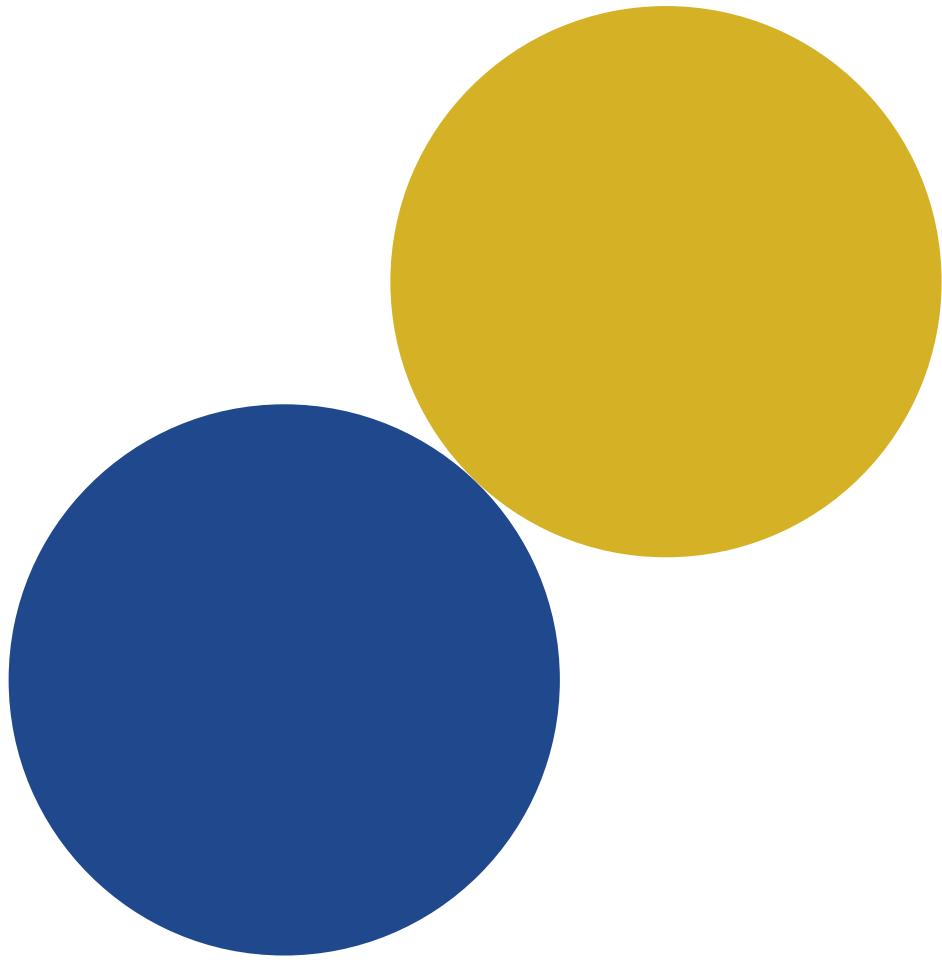
Acquire Institutional-Grade Assets at Attractive Valuations	<ul style="list-style-type: none"> <li>Exploit the current environment where high-quality, income-producing office assets present value-add opportunities due to:           <ul style="list-style-type: none"> <li>Developer inactivity (permitting bottlenecks, post-COVID caution)</li> <li>Limited professional asset management</li> <li>Construction and financing cost inflation</li> <li>Retreat of foreign institutional investors facing liquidity constraints at home</li> </ul> </li> <li>Focus on well-located, stabilized or near-stabilized assets with sound fundamentals and clear upside (e.g., vacancy reduction, ESG upgrades).</li> </ul>
Income Stability and Growth via Active Asset Management	<ul style="list-style-type: none"> <li>Prioritize WAULT* stability and tenant diversification, targeting creditworthy occupiers in resilient sectors (Technology, Finance, FMCG, Government).</li> <li>Use rent indexation mechanisms (CPI**-linked leases) to preserve real income value.</li> <li>Execute proactive leasing, tenant engagement, and value-add repositioning to drive NOI*** growth.</li> </ul>
Portfolio Aggregation with a Domestic Advantage	<ul style="list-style-type: none"> <li>Act as a local consolidator in a transitioning market, with first-mover advantage as a local listed player focused on offices.</li> <li>Leverage local origination, fast execution, and professional structure to acquire off-market or under-managed assets from motivated sellers.</li> <li>Assemble a balanced portfolio of 4-5 seed assets as a foundation for the listed structure, with pipeline visibility for further accretive acquisitions.</li> </ul>
ESG-Led Optimization and Future-Proofing	<ul style="list-style-type: none"> <li>Commit to ESG upgrades on acquired assets (e.g. BREEAM / LEED certifications, energy efficiency).</li> <li>Position the platform to capture “flight-to-quality” demand from tenants seeking amenity-rich, sustainable, and flexible office spaces.</li> </ul>
Distribution-Focused Returns with Upside	<ul style="list-style-type: none"> <li>Target initial dividend yield of 6-7% supported by cash flow from stabilized leases.</li> <li>Offer investors inflation-protected income plus capital appreciation from rent reversion, operating margin improvements, and market cap rate compression.</li> <li>Discretionary distribution policy. Once a REIT legislation is in place, compliance with listed distribution mandates (e.g. 90% of net profit) to ensure predictable cash returns thereafter.</li> </ul>
Adequate Leverage and Transparency	<ul style="list-style-type: none"> <li>Maintain adequate Loan-to-Value (LTV) ratio of up to 65% to balance return and risk appropriately.</li> <li>Ensure full transparency, quarterly reporting, third-party valuations, and adherence to Romanian REIT legislation and BVB listing rules.</li> <li>Build trust and liquidity through strong governance, local presence, and aligned sponsorship.</li> </ul>

\*WAULT: weighted average unexpired lease term

\*\* CPI: Consumer Price Index as published by ECB on [https://www.ecb.europa.eu/stats/macroeconomic\\_and\\_sectoral/hicp/html/index.en.html](https://www.ecb.europa.eu/stats/macroeconomic_and_sectoral/hicp/html/index.en.html)

\*\*\* NOI: Net Operating Income calculated as Gross Rent – Operating Expenses (incl Property Taxes, Service Charges, Property Management fees)

# Our Edge



# Process. Platform. People.

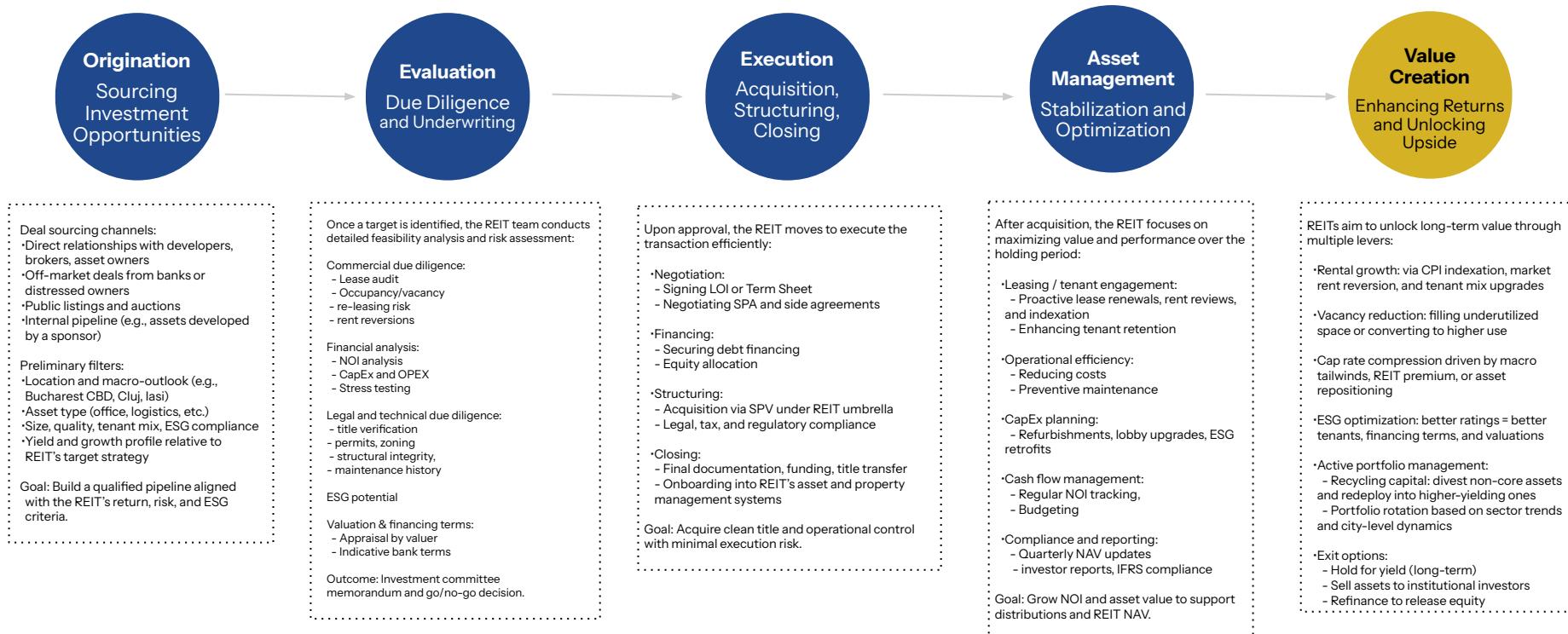


**Leveraging deep market expertise, the team is committed to driving value creation at each stage of the asset life cycle.**

- **Proprietary Sourcing:** Deep relationships with landowners, banks, and developers.
- **Market Intelligence:** In-house research & network covering Romania and the region.
- **Institutional Discipline:** ASF-regulated, Big Four audits, and transparent reporting
- **Alignment:** Management commits significant capital alongside investors.
- **Operational excellence:** Deep understanding of tenant needs and requirements.
- **Integration & Expertise:** Fully integrated management platform and exceptional team.
- **Technology:** Dedicated to innovation and adoption of new technologies.

# The Process

## Disciplined Approach



# The Platform

## Fully integrated infrastructure



### REIT Capital

#### Business Management

- Shareholders Relations

- Business Strategy

- Equity raising

- Shareholder reporting

- Product structuring

- Research & Strategy

- Corporate services

- Financial reporting

#### SPV and Portfolio Management

- Portfolio strategy

- Portfolio allocation

- Investment approval

- Portfolio performance

- Client & SPV reporting

- SPV Controlling

- Risk Management

- Legal Corporate

- Tax

- Compliance

#### Asset Management

- Asset strategy

- Hold/sell strategy

- Transaction management

- Asset performance

- Asset reporting

- Entity controlling

- Insurance coverage and adequacy

- Manage relationship with local authorities

### AVISON YOUNG

#### Commercial Management

- Property promotion

- Leasing

- Tenant introductions

- Workplace strategy

- Sustainable operations integration (ESG)

### Facilitec

#### Property & Facility Management

- Tenant and contract management

- Rent collection

- Service charge management

- Property reporting

- On-site assistance with authorities

- Technical inspections

### OPTIM

#### Project Management

- Planning and delivery

- Feasibility analysis and investment proposals

- Capex budgeting and cost control

- Project scheduling and timeline management

- Compliance assurance

- Management of improvements program



# The People



## Executive Board



### David Canta

- Real estate entrepreneur with in-depth knowledge of the Romanian and broader regional markets
- Currently managing a group of service companies, including Avison Young Romania and Czech Republic, Facilitec Services, Optim Project Management, and REIT Capital
- Areas of expertise include real estate transactions, asset management, and investment strategy



### Monica Ivan

- Possesses over 25 years of experience in the capital markets sector
- Has held multiple leadership positions at the board level; currently serving as Chief Executive Officer of SSIF BRK Financial Group S.A.
- Demonstrates strong expertise in capital markets, regulatory and compliance frameworks, and general management



### Adrian Tănase

- Over 20 years of professional experience in the capital markets sector.
- Former Chief Executive Officer of NN Pensions, the largest private pension fund in Romania; Chief Executive Officer and Equity Investment Officer at ING Asset Management Romania; and Chief Executive Officer of the Bucharest Stock Exchange.
- Extensive expertise in investments, portfolio management, and regulatory frameworks.

## Platform Partners



### David Evans

- Highly experienced executive and entrepreneur in the construction sector.
- Currently Chief Executive Officer of Optim Project Management; previously with Bovis Lend Lease.
- Expertise in construction management and strategic development.



### Daniela Maior

- Over 17 years of experience in capital markets, including senior roles at the Bucharest Stock Exchange.
- President and Co-Founder of ARIR (the Romanian Association for Investor Relations) and VERTIK Group, providing Investor Relations consulting to companies listed on the Bucharest Stock Exchange.
- Expertise in financial and entrepreneurial education, as well as mentoring young professionals



### Tudor Ciambur

- Nearly 15 years of experience across all areas of real estate transaction practice.
- Extensive involvement in real estate acquisition and development, transaction structuring, lease agreements, legal due diligence, business transfers, and joint ventures.
- Expertise in urban planning and permitting for complex mixed-use projects, combined with comprehensive knowledge of office, residential, retail, and logistics developments.

# The People



## Research



### Levis Vlad

- Over 20 years of continuous experience in Office Research, with a focus on Bucharest and Romania's leading regional cities.
- Currently Head of Research and Market Intelligence at Avison Young Romania; previously held senior roles at BNP Paribas and JLL.
- Expertise in research, feasibility studies, and data analysis; Member of the Royal Institution of Chartered Surveyors (RICS).



## Valuation Coordinator



### Ovidiu Prunea

- Real estate professional with over 15 years of experience across multiple sectors of the industry.
- Currently Head of Valuation at Avison Young Romania, overseeing valuations for bank lending, financial reporting, and taxation. Member of RICS, former board member of RICS Romania, and member of ANEVAR.
- Expertise in asset management and investment funds.

## Asset management



### Laura Niculescu

- Senior professional in the property management sector with over 20 years of experience.
- Currently leading the property management division at Avison/Facilitec; previously with JLL.
- Expertise in property management and administration.



### Adrian Ursulean

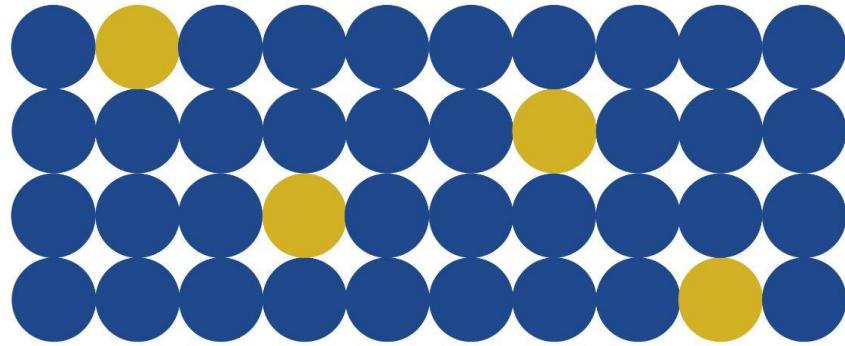
- Well-rounded asset management professional with a strong technical background.
- Currently overseeing operations at Facilitec; previously with JLL and CTP.
- Expertise in property management, asset enhancement, and operations.



### Roxana Chiochir

- Leading professional in workplace strategy at Avison Young.
- Architect by training, with extensive experience in workplace design, project management, and fit-out projects; previously with Colliers.
- Expertise in workplace strategy, space planning, and workplace design; recognized specialist in BOMA and IPMS standards.

# Research Driven Approach



# Romanian Office Market - Bucharest

## Secular tailwinds of an emerging economy



### Favorable fundamentals

- Tightening the gap with European capitals
- Mid-long term convergence potential
- 120 % catch-up potential to the EU-27 capitals (plus London and Zurich)

Source: Avison Young Research, CBRE, CW, JLL, Colliers, Danos, Eurostat, World Population Review

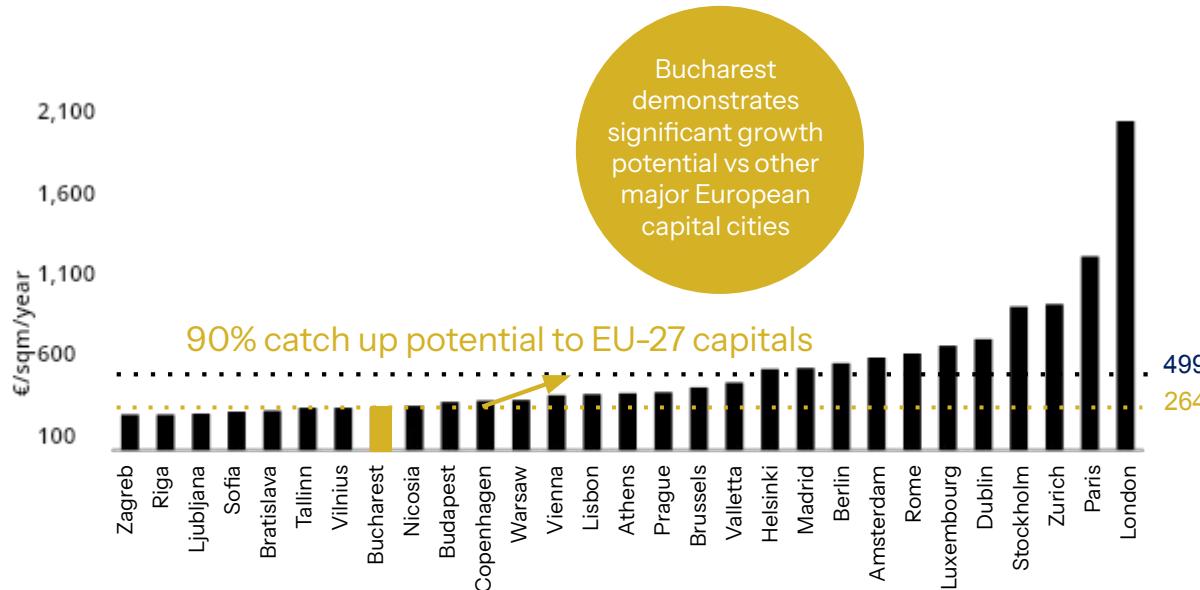
Population greater area for Valletta, Paris, Helsinki, Nicosia, Dublin

London office stock includes Grade A and quality Grade B buildings

# Romanian Office Market - Bucharest

## Secular tailwinds of an emerging economy

Prime headline rent (€/sqm/year) / Increased affordability compared to EU-27 Capitals



### Favorable fundamentals

- Tightening the gap with European capitals
- One of the most affordable capitals in the EU
- 90% catch-up potential to the EU-27 capitals (plus London and Zurich)
- +20% catch-up potential to region (Budapest, Prague, Warsaw)

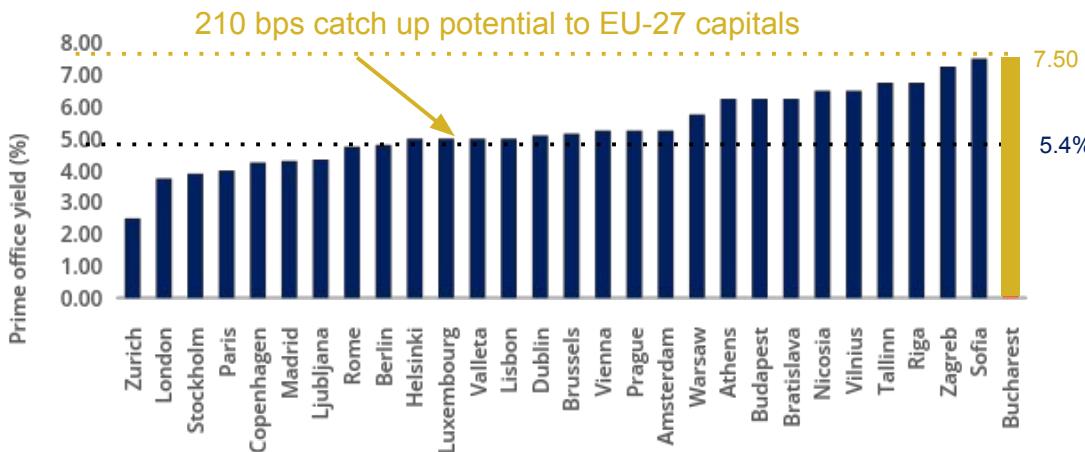
Source: Avison Young Research, CBRE, CW, JLL, Colliers, Danos

# Romanian Office Market - Bucharest

## Secular tailwinds of an emerging economy



Prime office yields (%)



### Favorable fundamentals

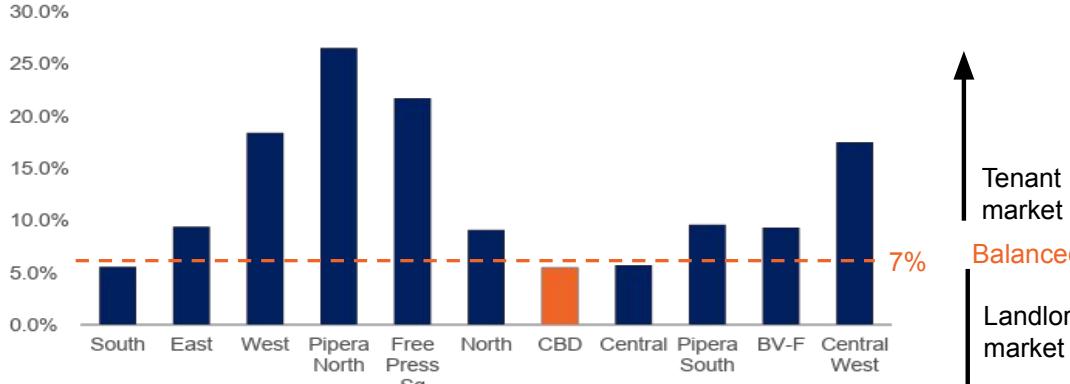
- Tightening the gap with European capitals
- Mid-long term convergence potential
- 210 bps catch-up potential to the EU-27 capitals (plus London and Zurich)

# Romanian Office Market - Bucharest

## Strategy to buy in submarkets with occupancy momentum



Average vacancy (%) by submarkets, H1 2025



Keynote: Average vacancy refers to modern office stock consisting in Class A and B office buildings

Source: Avison Young Research

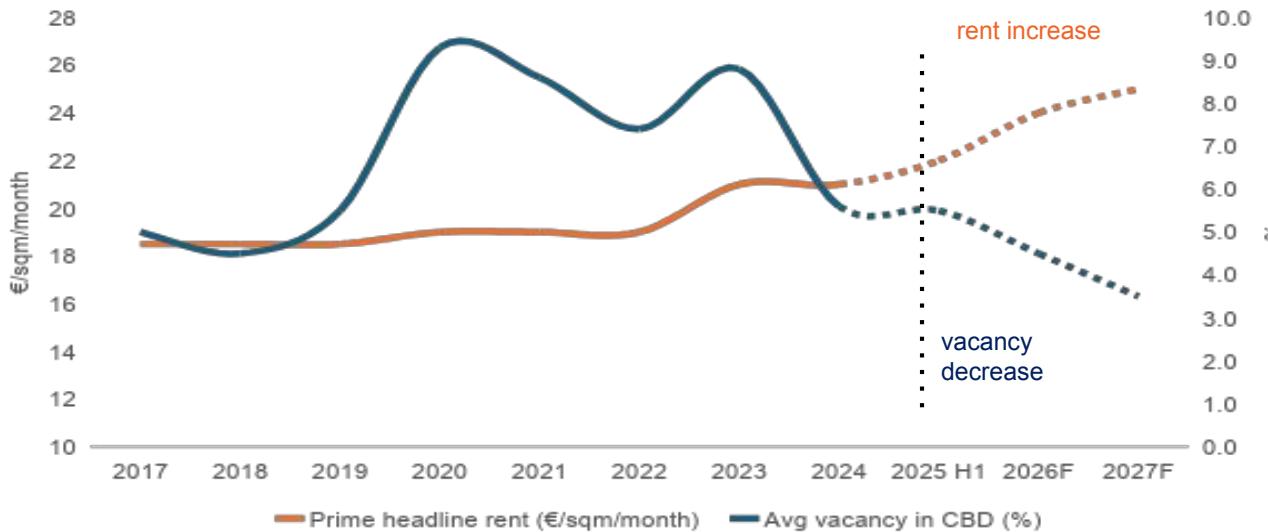
### Favorable fundamentals

- 7% neutral vacancy
- Balanced power between landlords and tenants
- Currently, CBD average vacancy is below the neutral vacancy

Current vacancy imbalances among Bucharest submarkets confirm tenants tend to be interested in a selection of submarkets in which higher demand translate in reduced vacancy rates and increase rental levels.

# Romanian Office Market - Bucharest

## Vacancy and headline rent in CBD



Source: Avison Young Research

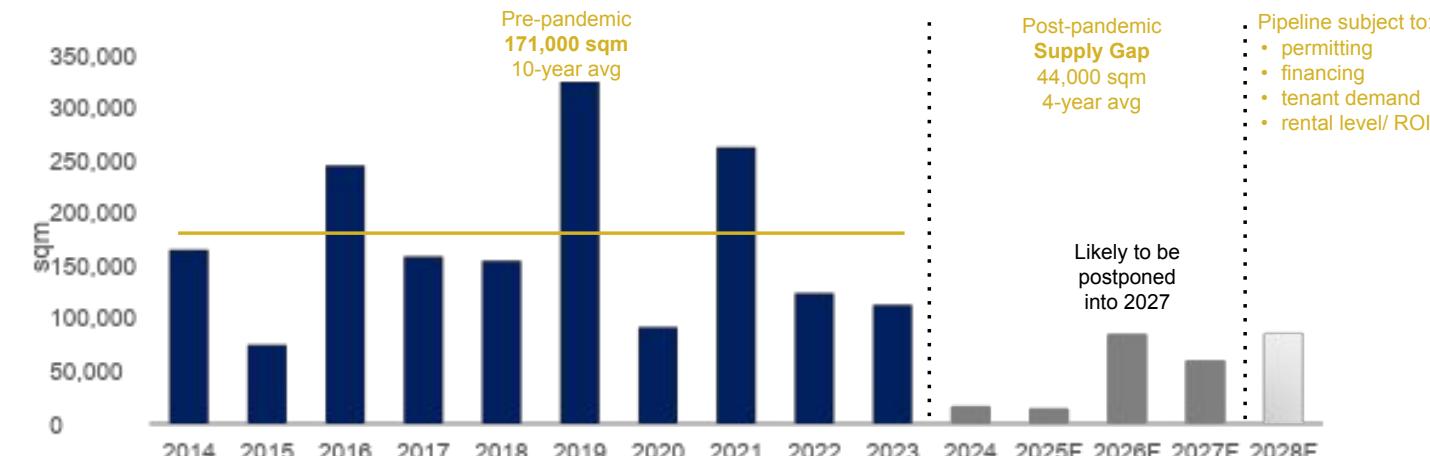
### Favorable fundamentals

- Headline rent and vacancy polarization
- Headline rent excluding incentives
- Average vacancy including Class A and B office buildings

As vacancy decreases, rental income is posed to show growth due to increased market tension and limited development projects.

# Romanian Office Market - Bucharest

## Supply gap vs pipeline



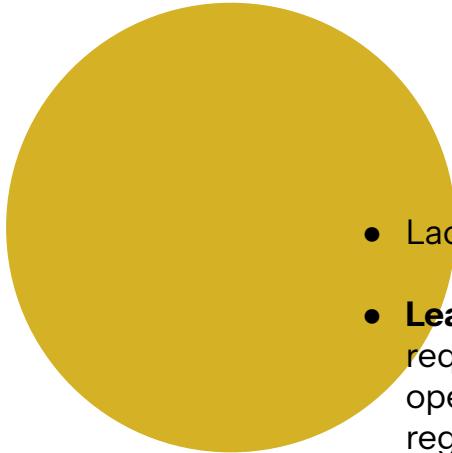
Source: Avison Young Research

Current office supply on the Bucharest market is muted due to limited building permits being granted in the city leading to a diminished supply of new office sqm currently in construction, to be delivered in the next 3 – year period.



## Romanian Office Market - Bucharest

# Structural supply gap to continue



- Lack of new projects in the CBD
- **Lead time over 4-5 years** - the long timeline required before a project can be completed and operational, caused by multiple stages such as regulatory approvals, design, permits, leasing, construction/fit-out and final commissioning
- **Financial feasibility (proforma)** of a project is very tight under the current rental market
- Ongoing **permitting bottlenecks** are making new developments increasingly challenging

Source: Avison Young Research

# ESG



## Strategic Commitment to Responsible Real Estate Investing

STAR Invest is built not only to deliver strong financial returns but to **align with the future of real estate ownership**: sustainable, efficient and transparent.

We recognize that Environmental, Social, and Governance (ESG) principles are no longer optional — they are **core drivers of long-term value**, tenant preference, investor appetite, and regulatory alignment.

# Environmental Social and Governance (ESG)



## Environmental (E):

### Decarbonized and Resilient Assets

#### Portfolio Decarbonization

- Targeting energy-efficient, low-emission assets through acquisitions and retrofits.
- Phased implementation of green upgrades across the portfolio (e.g. HVAC modernization, LED lighting, building envelope improvements).

#### Green Certifications

- Aim for a minimum of BREEAM “Very Good” or LEED Gold for all core assets.
- Where not present, initiate certification upgrades post-acquisition.

#### Energy & Resource Management

- Implement smart building systems to monitor energy, water, and waste in real time.
- Drive down operational costs and carbon footprint while enhancing tenant comfort.

## Social (S): Inclusive, Healthy, and Human-Centric Spaces

#### Tenant Well-being and Engagement

- Design and manage assets to promote wellness (natural light, ventilation, green space access).
- Engage regularly with tenants through feedback loops and satisfaction surveys.

#### Urban Integration and Community Impact

- Support mixed-use connectivity, transit proximity, and walkability in urban settings.
- Prioritize developments that support local employment and economic resilience.

#### Workplace Safety and Training

- Require property managers and contractors to follow stringent labor standards.
- Commit to workforce development and diversity across management and service layers.

## Governance (G): Transparency, Oversight, and Alignment

#### REIT Transparency and Reporting

- Quarterly reporting of financials, NAV, and ESG KPIs.
- Independent board oversight, external valuations, and compliance with BVB and ASF standards.

#### Responsible Management and Alignment

- Sponsor and management team to hold significant equity stake to align with investor outcomes.
- Conflicts of interest clearly disclosed and monitored under REIT governance policy.

#### ESG Oversight Mechanisms

- ESG Committee at Board level with defined KPIs and annual review cycle.
- Disclosure of ESG strategy in investor reports and public communications.

# Environmental Social and Governance (ESG)



## Group-Level Integration: ESG as a Platform Strategy

Our group-wide philosophy positions ESG as a core differentiator, not a compliance box:

Pillar	Execution
<b>Origination</b>	ESG risk is screened in deal underwriting. Only assets with upgrade potential or baseline compliance are considered.
<b>Acquisition</b>	ESG due diligence is part of the acquisition checklist (energy audit, certification gap, risk exposure).
<b>Asset Management</b>	ESG retrofits prioritized in CapEx planning; tenant ESG collaboration encouraged.
<b>Investor Reporting</b>	Transparent ESG reporting integrated into REIT disclosures.
<b>Partnerships</b>	Preference for vendors, advisors, and lenders with sustainability credentials.

## Why ESG Enhances Value Creation

- Tenant Retention & Attraction: Green-certified buildings attract higher-quality tenants, reduce vacancy, and command premium rents.
- Operating Efficiency: ESG upgrades lead to lower OPEX and higher NOI margins.
- Financing Access: Preferential terms from green lenders and access to sustainability-linked finance.
- Liquidity & Exit Value: Institutional buyers increasingly mandate ESG-compliant portfolios for acquisition

## Summary

Our Company is not only an income vehicle — it is a future-proofed investment platform built around sustainability, resilience, and responsibility. By embedding ESG across the lifecycle of our assets and governance, we enhance returns, mitigate risks, and align with the next generation of real estate investment standards.

# Risk Management Principles

**Safeguarding and enhancing shareholder value.**



**Comprehensive Risk Identification:** STAR Invest employs a robust process to identify risks across operational, financial, market, and regulatory dimensions that could impact portfolio performance and asset value.

**Regulatory and Compliance Oversight:** Continuous monitoring of evolving legal and regulatory environments enables timely adaptation and ensures full compliance, mitigating legal and reputational risks.

**Proactive Risk Mitigation:** We implement strategic measures including diversification, rigorous asset underwriting, and active portfolio monitoring to minimize exposure and safeguard investor capital.

**Sustainability and ESG Integration:** Environmental, social, and governance factors are embedded into risk assessments to enhance long-term asset sustainability and align with stakeholder expectations.

**Financial Discipline:** STAR Invest maintains adequate leverage levels and liquidity reserves to ensure resilience against market volatility and economic downturns.

**Governance and Reporting:** Transparent risk governance overseen by the Board and senior management ensures accountability and timely reporting of risk issues and responses.

# Positioned for Sustainable Long-Term Value Creation

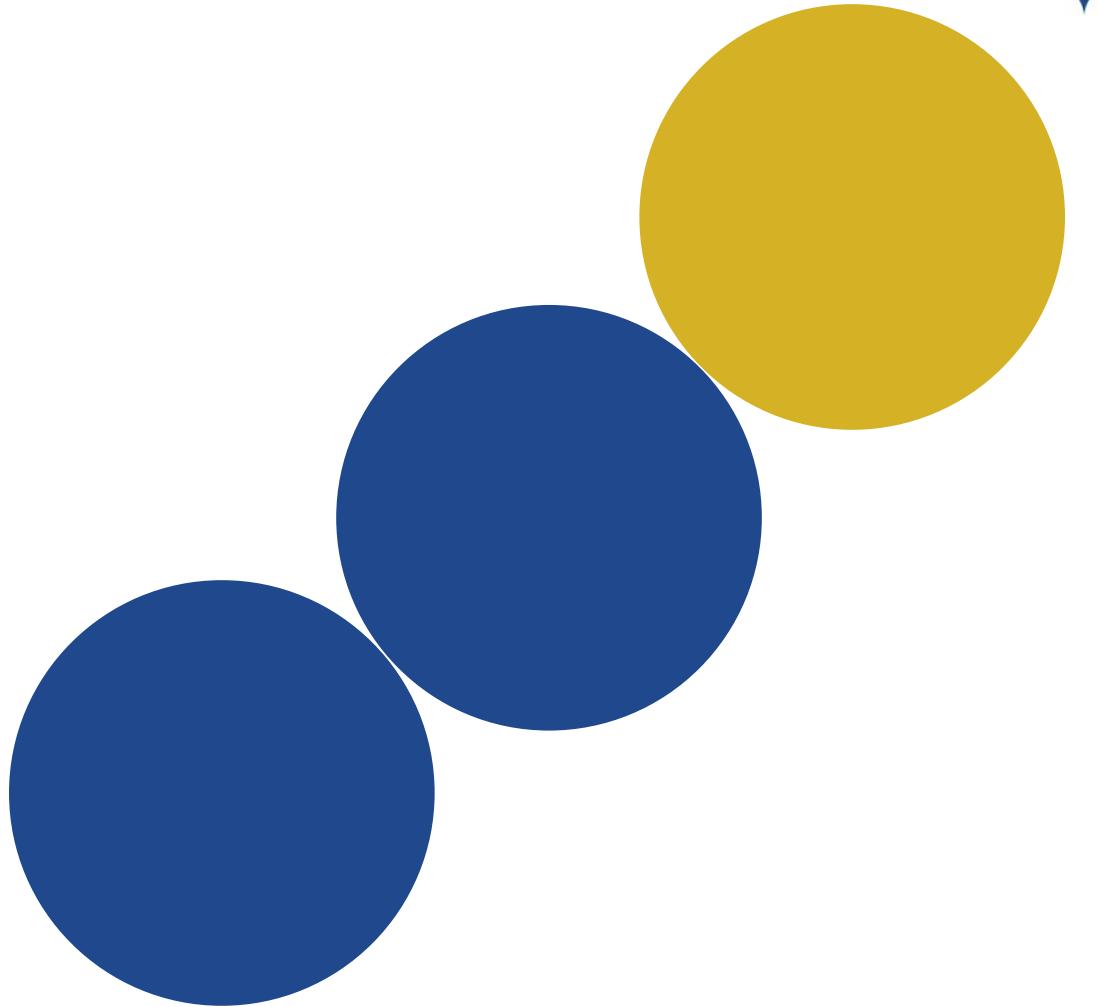


## Investor objectives

## STAR INVEST strategy

⊕ Thematic investment approach driving value creation	Hand picked submarkets poised for long-term sustained rental growth Low office development activity and increased supply lead further market tension
⊕ Strong operating performance	Established multi layered institutionalised operational process Team of 100+ professionals
⊕ Growth potential (equity velocity)	Active asset management to drive value and portfolio performance
⊕ Strategic balance sheet management	Responsible debt limitations Sustainable growth translated into above market total returns
⊕ Executive management alignment	Executive management aligned incentives (performance based, skin in the game) More than 3m euros capital committed by the principal

# Milestones



# Milestones and Financial Prospects



**Star Invest** is seeking commitments for **€10m in equity**  
of which **€2m** are already committed by management



## Sample pipeline assets

Asset	GLA (sqm)	WAULT	Occupancy	Yield	Cost (€M)
CBD 1	2,950	10.5y	100%	11.5%	7
CBD 2	10,200	3.9y	85%	8.5%	23.5
CBD 3	7,300	4.3y	85%	8.5%	17.1
CBD 4	8,700	4.9y	90%	8.5%	20
CBD 5	9,500	4.2y	100%	11.52%	18



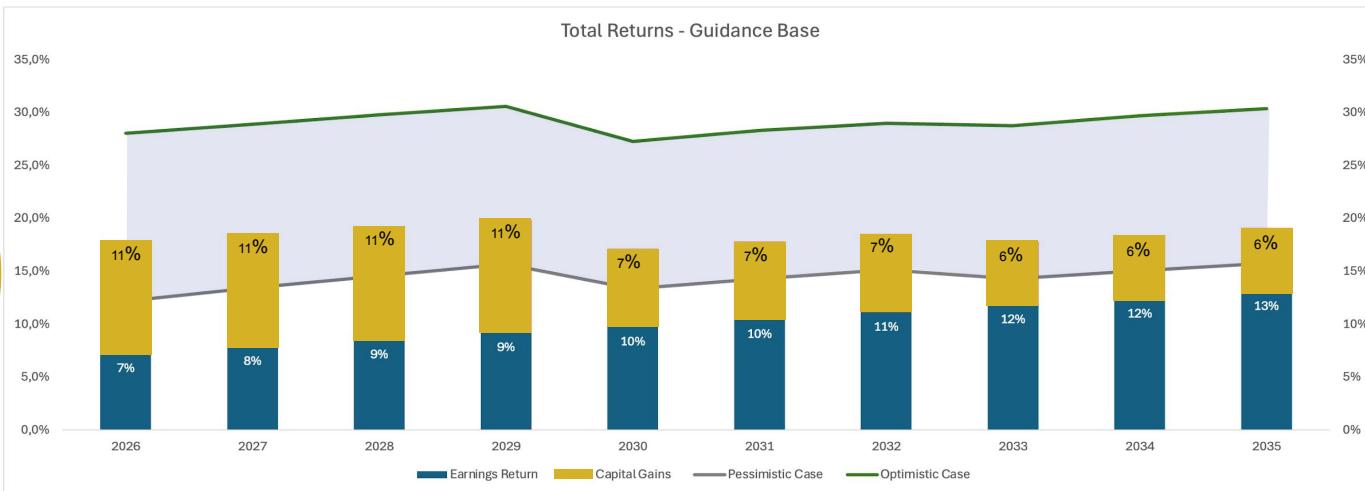
STAR Invest Initial Pipeline	Acquisition EUR	Acquisition Yield	Debt EUR	LTV	2026 Headline Rent
CBD1	7,007,176	11.50%	3,503,588	50%	830,000
CBD2	23,529,412	8.50%	11,764,706	50%	2,060,000
CBD3	17,058,824	8.50%	8,529,412	50%	1,493,500
CBD4	20,000,000	8.50%	10,000,000	50%	1,751,000
Polona 68	18,000,000	11.52%	12,000,000	67%	2,074,108

SCENARIOS	PESSIMIST	BASE	POSITIVE	DEFINITIONS
<b>Rental Increase</b>	indexation +0%	indexation +1%	indexation +2%	refers to % applied to headline rent as a result of indexation (ECB forecast) and increases resulting from active asset management (re-leasing, prolongation at higher rents, re-location of tenants etc.)
<b>Structural Vacancy</b>	7%	5%	3%	% applied to headline rent resulting from vacant space (loss of rent) in the year
<b>Releasing Incentives</b>	5%	4%	2%	includes incentives offered to tenants (either at leasing or re-leasing) under the form of rent free, calculated as a % of headline rent
<b>Capex</b>	5%	3%	2%	includes capex requirements for modernisation, fit-out contributions offered to tenants as incentives and leasing commissions, calculated as a % of headline rent
<b>LTV</b>	35%	50%	65%	Loan to Value: the value of the loan dividend by the market value of the asset
<b>Amortization</b>	10%	3%	1%	calculated as a % of loan to be reimbursed to the financing partner (banks in most cases) on a yearly basis
<b>Interest on Loans</b>	7%	5%	3%	calculated as a % of outstanding loan and paid to the financing partner
<b>Exit Yield (10Y)</b>	8.50%	8.00%	7.50%	yield at disposal

# Financials and Assumptions

Financials Base Scenario (thousands of €)		2026	2027	2028	2029	2030	2031	2032	2033	2034	2035
Net initial yield	9,66%	8,50%	8,50%	8,50%	8,50%	8,25%	8,25%	8,25%	8,25%	8,00%	8,00%
Value	\$86	\$97.30	100.125.	102.876	105.973	112.471	115.856	119.342	122.934	130.59	134.508
Loan to value ratio	54%	46%	43%	41%	38%	35%	33%	31%	29%	27%	25%
Debt	45.797	44.423	43.091	41.798	40.544	39.328	38.148	37.003	35.893	34.816	33.772
NAV	\$40	52.88	57.034	61.078	65.429	73.143	77.708	82.339	87.04	95.773	100.735
NAV growth		32,9%	7,9%	7,1%	7,1%	11,8%	6,2%	6,0%	5,7%	10,0%	
<b>Gross rental income</b>	<b>\$7.28</b>	<b>€7.49</b>	<b>€7.70</b>	<b>€7.93</b>	<b>€8.17</b>	<b>€8.41</b>	<b>€8.66</b>	<b>€8.93</b>	<b>€9.19</b>	<b>€9.47</b>	
Principal Amortization	-€1	-€1	-€1	-€1	-€1	-€1	-€1	-1.144	-€1	-€1	-€1
Interest on loans	-€2	-€2	-€2	-€2	-€2	-€2	-€2	-€2	-€2	-€2	-€2
<b>Earnings before tax (after fees)</b>	<b>2.89</b>	<b>3.146</b>	<b>3.396</b>	<b>3.664</b>	<b>3.885</b>	<b>4.158</b>	<b>4.434</b>	<b>4.714</b>	<b>4.939</b>	<b>5.226</b>	
Earnings yield	7,3%	7,9%	8,5%	9,2%	9,8%	10,4%	11,1%	11,8%	12,4%	13,1%	
Annualized capital gains											6%
<b>Total Returns</b>	<b>18%</b>	<b>19%</b>	<b>19%</b>	<b>20%</b>	<b>17%</b>	<b>18%</b>	<b>19%</b>	<b>18%</b>	<b>18%</b>	<b>18%</b>	<b>19%</b>

# Financial Base Scenario

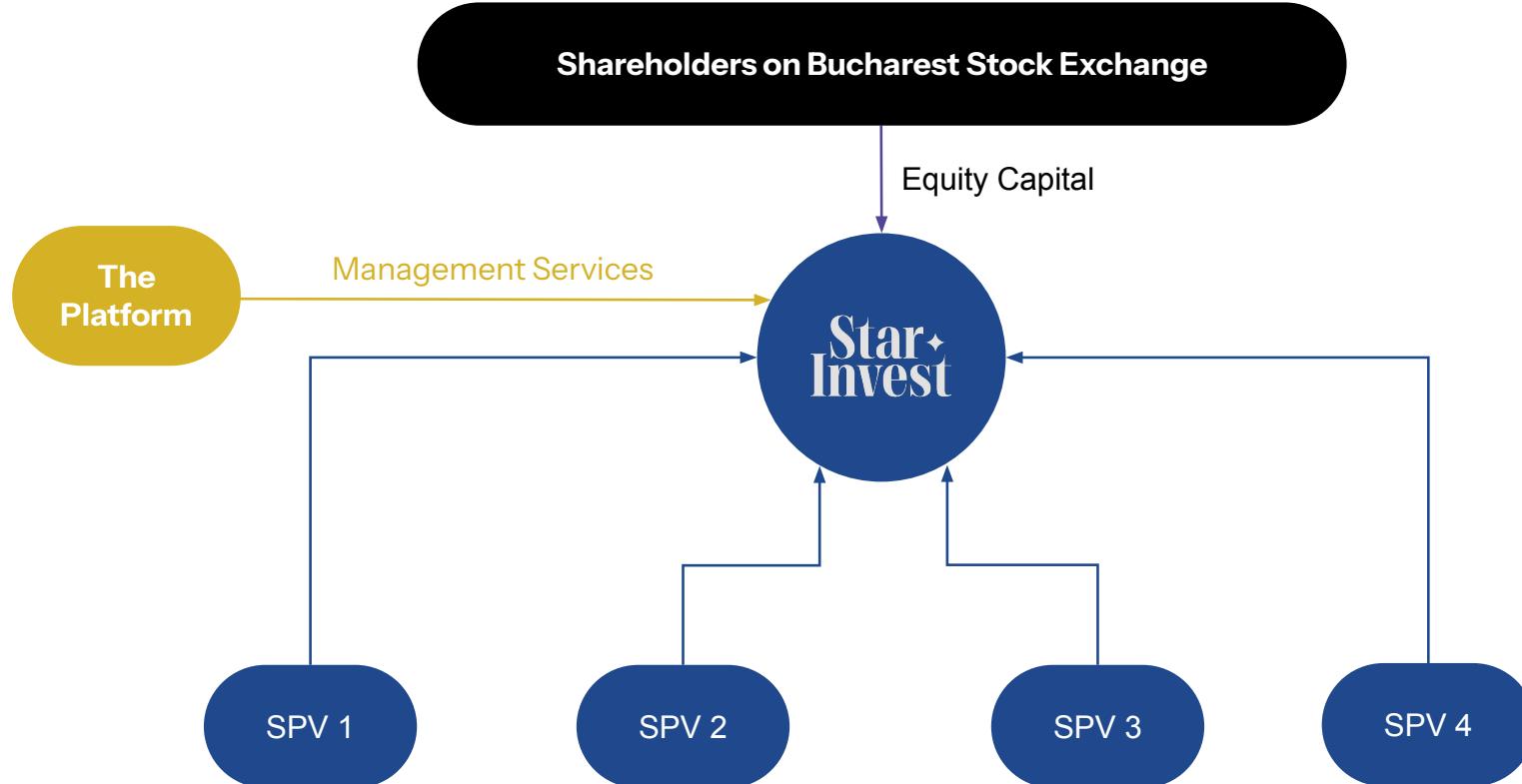


# Appendix



# Appendix

## Company Structure



# Existing Portfolio

## 25,000 sqm Land Plot Strategically Positioned / owned

Address: Drumul Lăpuș, Bucuresti

Total Surface: 25,000 sqm

Area: emerging urbanistically in the North of the city

Access: 5min to Otopeni airport, metro coming nearby, commercial facilities nearby Baneasa Mall, hospital under construction nearby

**Valuation: 3.750.000 euro**

## Ultra Central Commercial Space / owned

Address: Aurel Vlaicu Street No. 1, CLuj Napoca

Area: 1,400 sqm, Street Frontage: 70 m

Floor: Mezzanine, Access: 4 stairways, Loading: Freight elevator

Access: High Foot Traffic, High Visibility

**Valuation: 2.000.000 euro**

# Appendix Portfolio

## Polona 68 Business Centre / to be acquired

Address: 68-72 Polona, 1st District, Bucharest



# Appendix Portfolio

## Polona 68 Business Centre / to be acquired

Address: 68-72 Polona, 1st District, Bucharest



Year of Construction: 2011  
Lettable Area: 9,443 sqm  
Occupancy: 100%

# Appendix Portfolio



## Polona 68 Business Centre / to be acquired

Address: 68-72 Polona, 1st District, Bucharest



- **Competitive Capital Value per sqm: less than €2,000/sqm GLA**
- **Diverse Tenant Base**
- **Sustainability Credentials LEED Gold**
- **Flexible Floor Plates**
- **Prime Location for Talent Attraction**





*This is a rare opportunity to invest in Europe's fastest-growing real estate markets, alongside a team with the relationships, track record, and discipline to deliver.*

**Star•Invest**